# 2Q25 RESULTS INVESTOR PRESENTATION AUGUST 2025









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According to the "Top 500 Industrial Enterprises of Türkiye" list determined by the Istanbul Chamber of Industry based on production-based sales performance, our group companies STAR Refinery ranked 3<sup>rd</sup> and Petkim ranked



## 2025

#### FINANCIAL HIGHLIGHTS

EBITDA (3%) Margin (3%) QoQ (34%) QoQ

Cash 4 £6.3 BN

0,6x Current Ratio 65% QoQ

Net Debt V

£39.9 BN (14%)



#### 2Q25 Highlights



- Petkim recorded high revenue driven by increased sales and trading volumes

  TRY19.9bn revenue was recorded
- While numerous petrochemical plants in Europe faced closures, Petkim continued to optimize its production 60% CUR was achieved in 2Q25
- The persistent overvaluation of the Turkish Lira continued to negatively impact our P&L Management continued to implement disciplined cost-saving strategies in both COGS and OPEX
- Sale of Petkim's entire stake in Petlim to SOCAR Terminal Sale of the Petlim contributed to our liquidity by generating net cash of TRY1.2bn, while net debt position improved by USD170mn
- Petkim has once again been honored with an award by Extel Petkim was recognized as one of the six most reputable companies in the EMEA region



Global Petrochemical Market Petrochemical Market in Türkiye

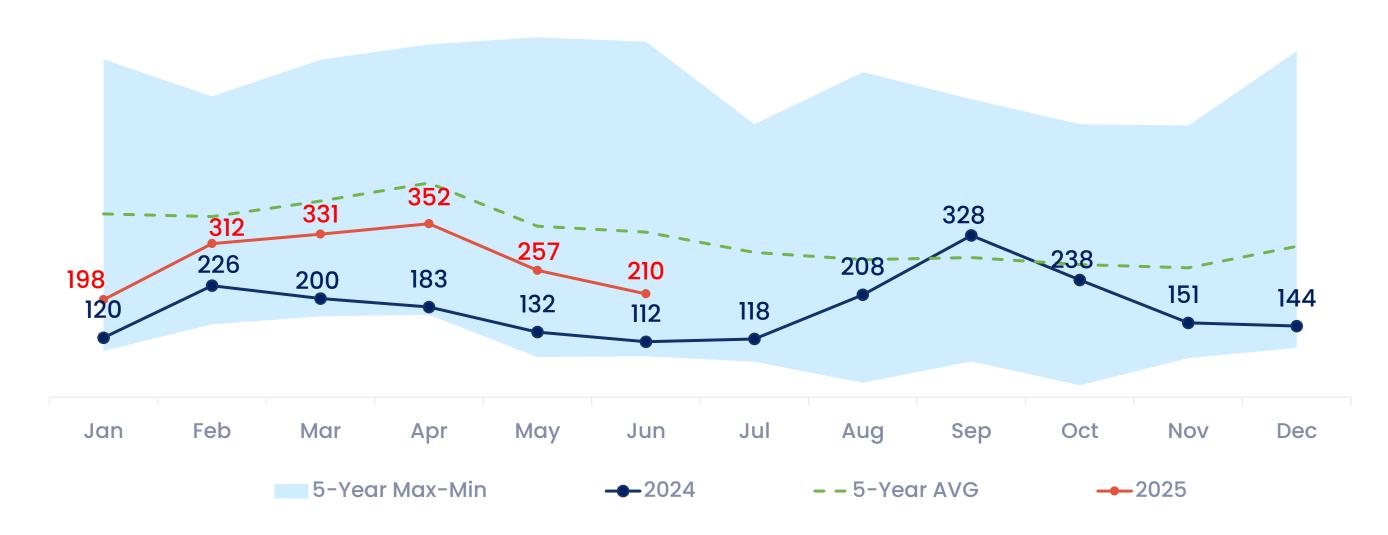




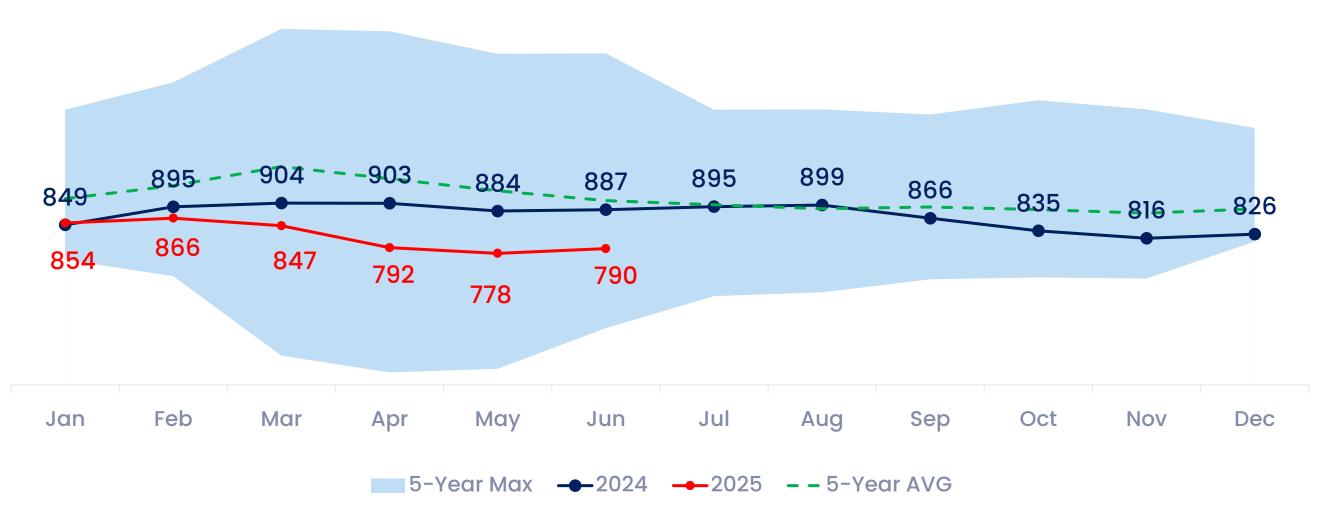
Ethylene-naphtha spread decrased by about %1 from USD274/ton in 1Q25 to USD272/ton in 2Q25

- The lower price point for crude oil tested in April and May led to decrease in naphtha prices and higher margins
- There was a decrease of 8% in the 2Q25 PLATTs index compared to the previous quarter

#### Monthly ethylene - naphtha spread (CIF MED spot prices) USD/ton



Monthly average Platts index\* USD/ton

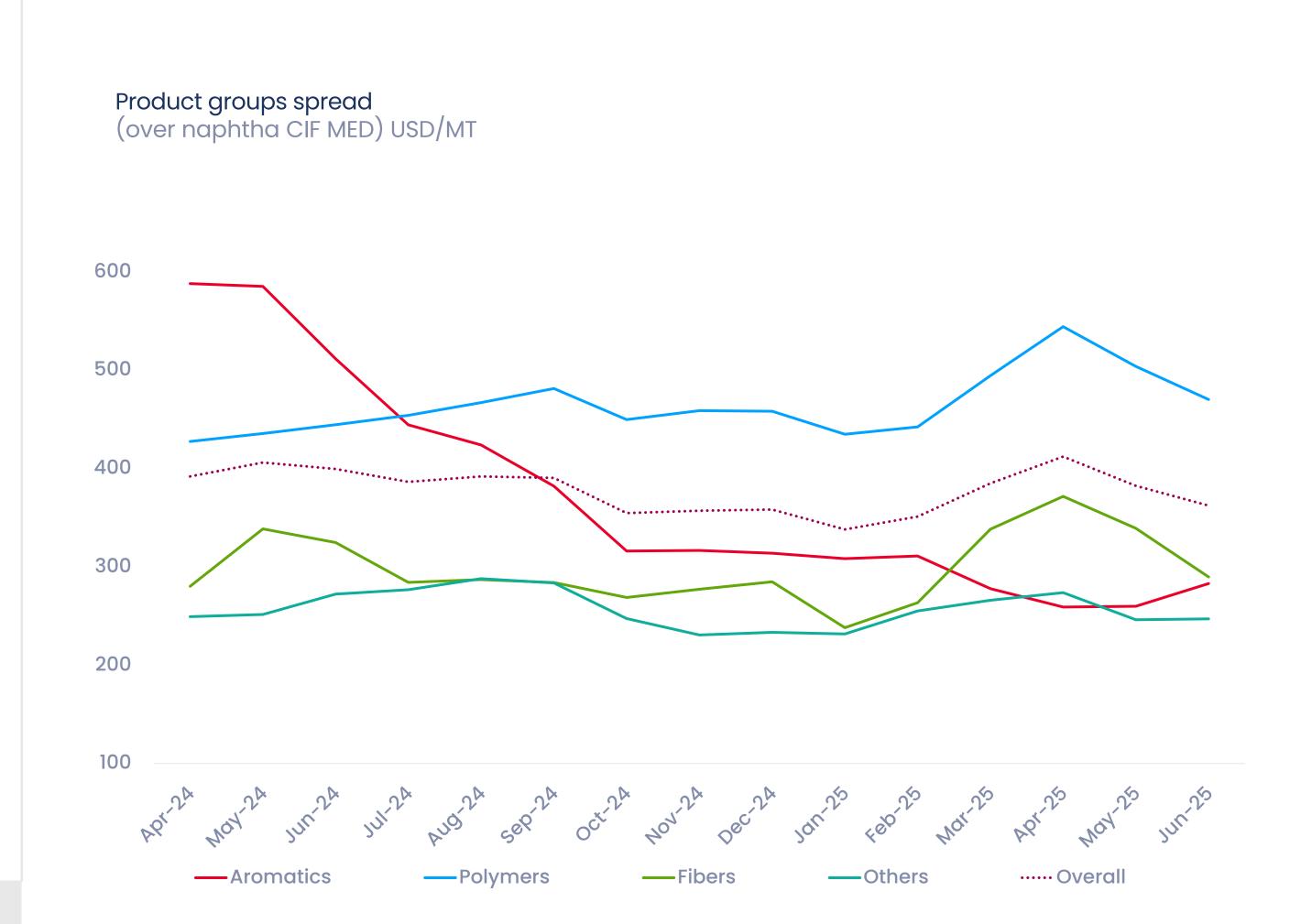


(\*) compilation of ethylene, propylene, benzene, toluene, PX, LDPE and PP.









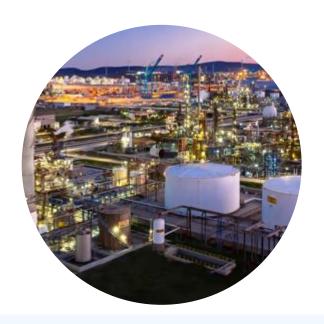
#### Key trends in the industry

- Weak demand and oversupply persists
- Rising geo-political tensions
- Turbulent tariff schedules

Temporary increase in product group spreads due to lower naphtha prices in April and May largely followed turbulent oil price

- Despite operational cutbacks in LDPE, producers were unable to regain margin as supply remained long
- A downturn in the ammonia market resulted in the June ACN contract price to decline
- Weak consumption in styrene depressed benzene prices by almost 50% over 12 consecutive months through May





Product groups spread (over naphtha CIF MED), USD/MT



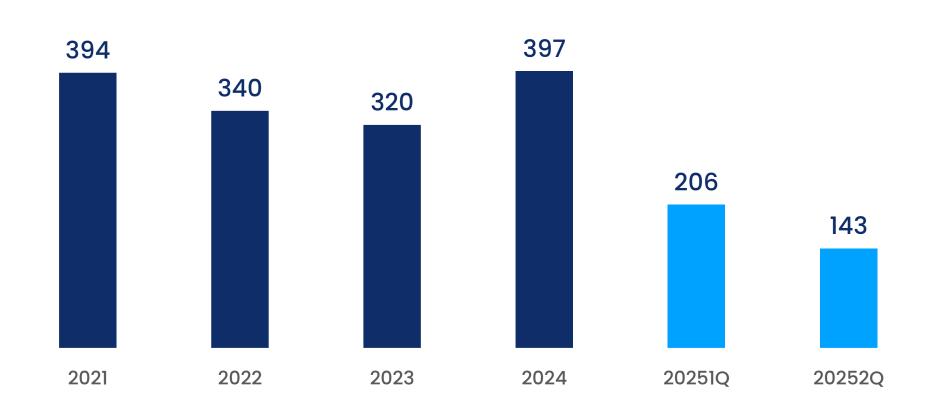




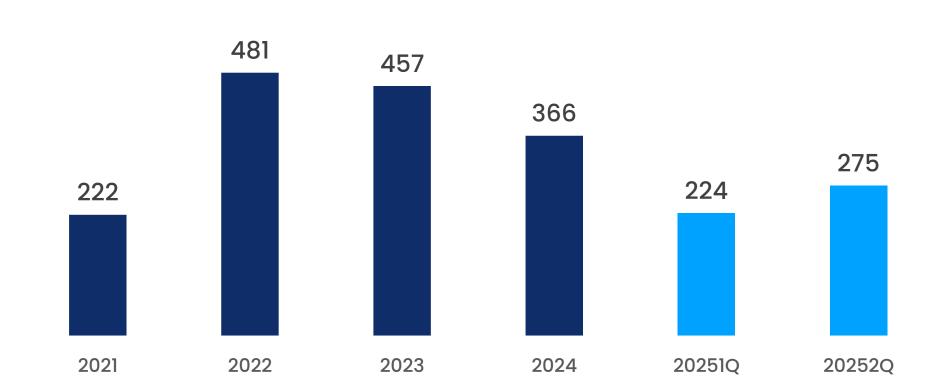
#### Benzene / Paraxylene - Naphtha spread (over naphtha NWE), USD/MT

- The European benzene market in Q2 2025 remained significantly oversupplied, weighed down by weak derivative demand as major styrene, phenolics, and MDI units were offline for scheduled maintenance or delayed restarts
- Despite the challenges, the quarter ended with early signs of rebalancing, supported by recovering benzene demand, fewer unplanned disruptions, and improving economics—laying the groundwork for a cautiously optimistic outlook into Q3
- The European PX market in Q2 2025 experienced fragile domestic demand, particularly in April, due to unplanned outages and technical issues at major PTA plants in Poland, Spain, and Belgium
- PX prices trended upward during Q2, supported by stronger seasonal demand in Asia's PX market, tied to the summer bottle season, as well as rising freight costs and higher crude prices toward quarter-end

#### Benzene-naphtha spread



#### Paraxylene-naphtha spread



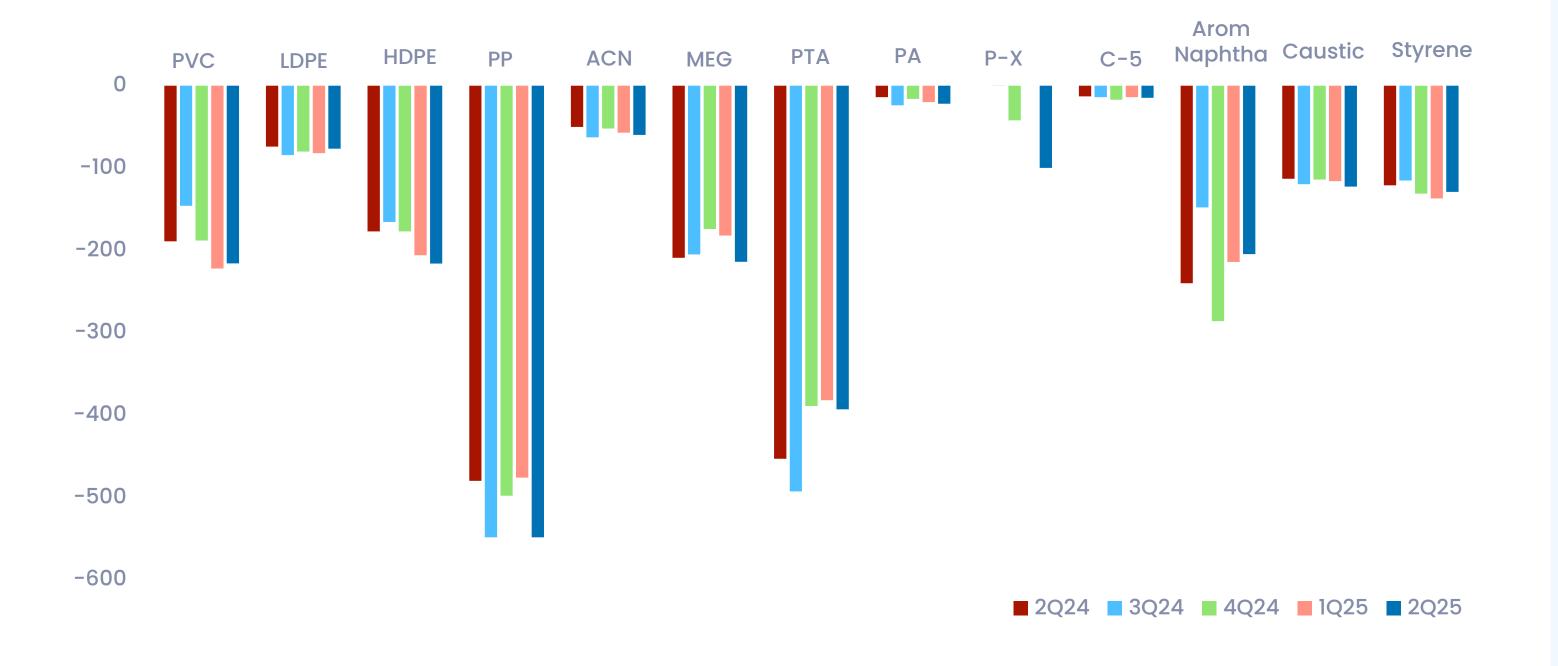
## Earnings Presentation 2Q25

## Türkiye's Petrochemical Sector Overview



Surplus (k tons)

Türkiye domestic demand is primarily met by imports



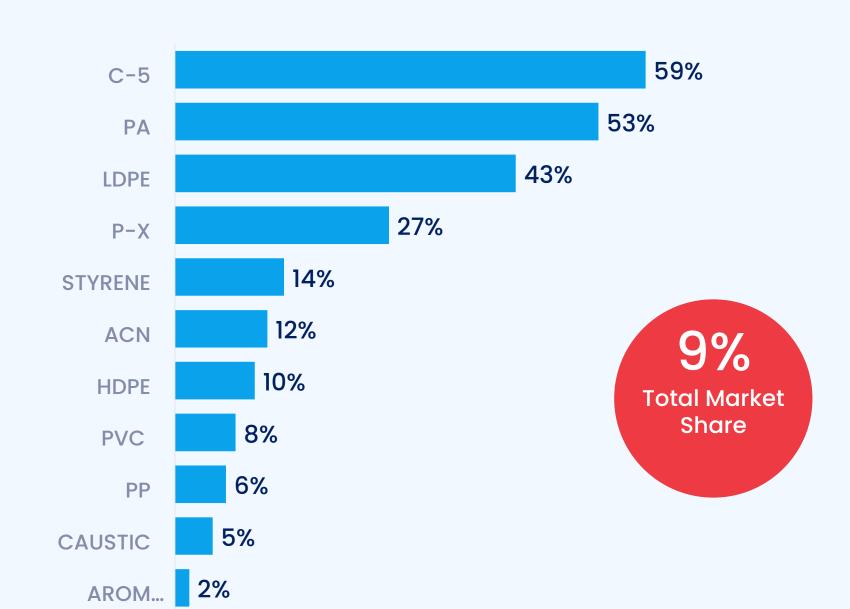
Deficit (k tons)

#### Petrochemical consumption in Türkiye (k tons)





#### Products market share (cumulative)





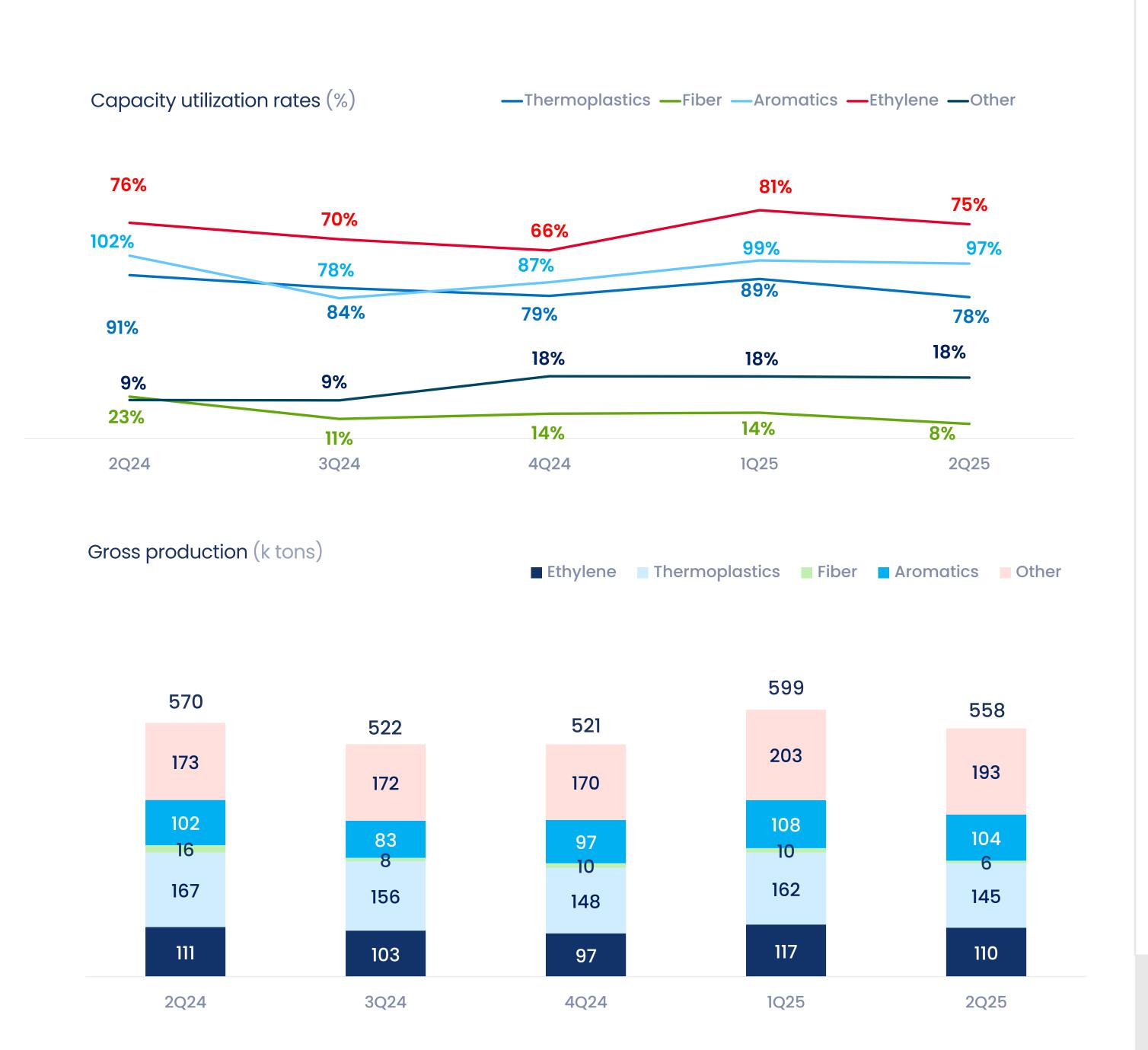


# OPERATING & FINANCIAL RESULTS



### Capacity Utilization & Gross Production

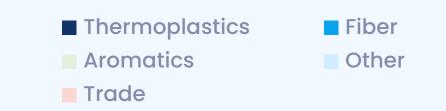
- Non-economical plants are temporarily shut down or operated at low-capacity levels to optimize costs
- Petkim generated 558k tons gross production and capacity utilization rate was 60% in 2Q25

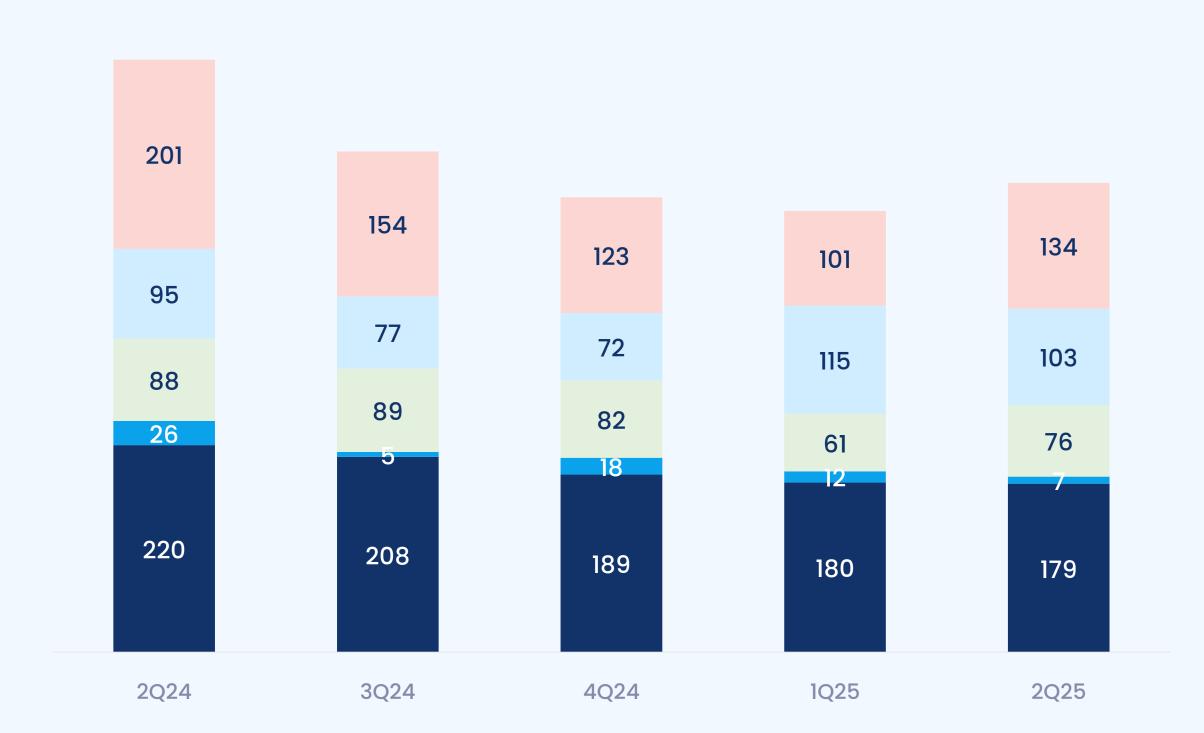




## Petrochemical Product Sales

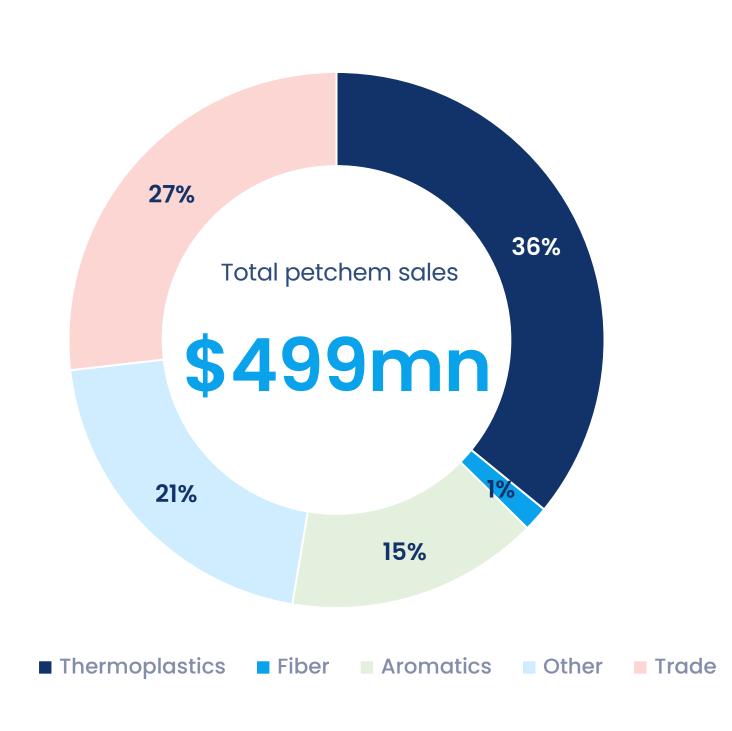
Breakdown of petchem sales (USD mn)







Breakdown by percentage in 2Q25



#### **Breakdown of Sales**

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Total volume:

527k tons



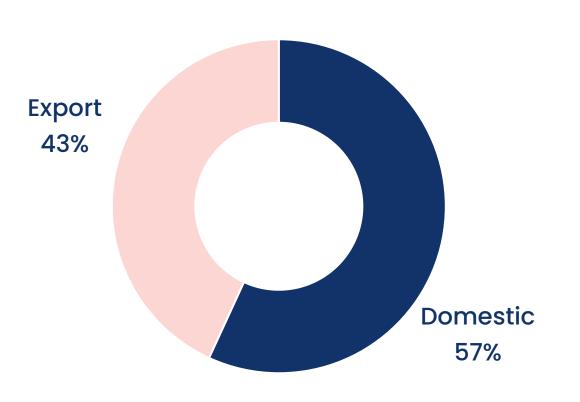
Total revenue:



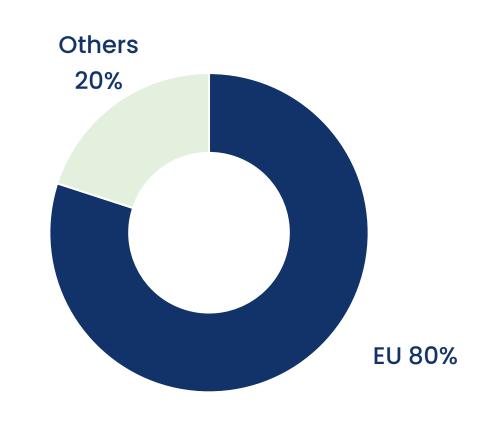
Total export:







#### Exports breakdown as per region (%)





#### **Breakdown of Total COGS**

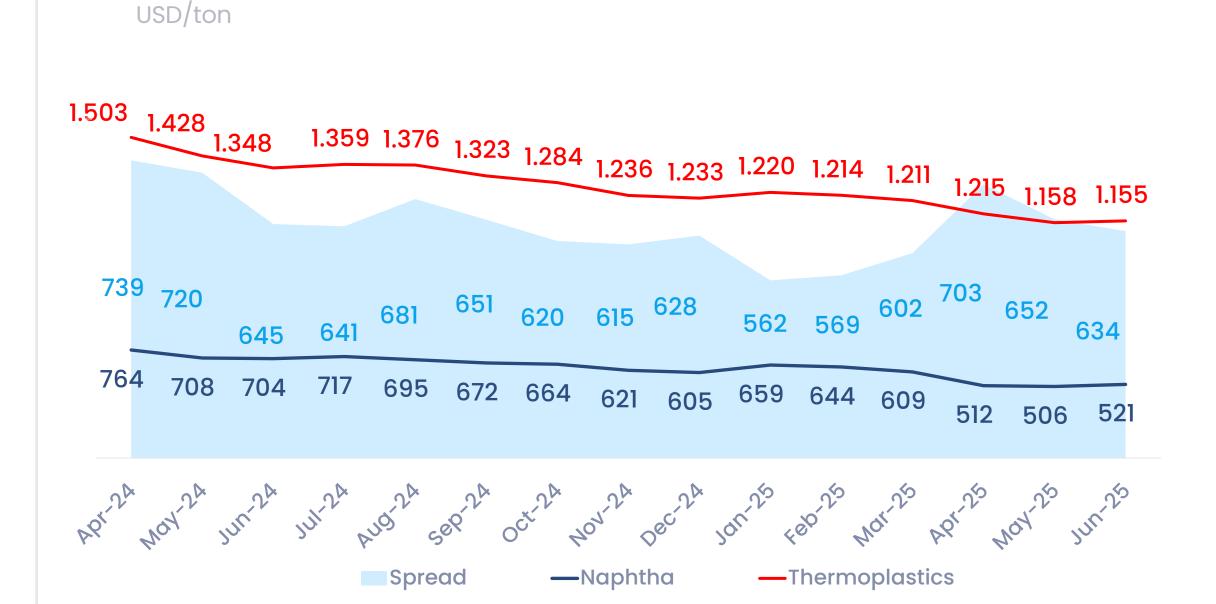




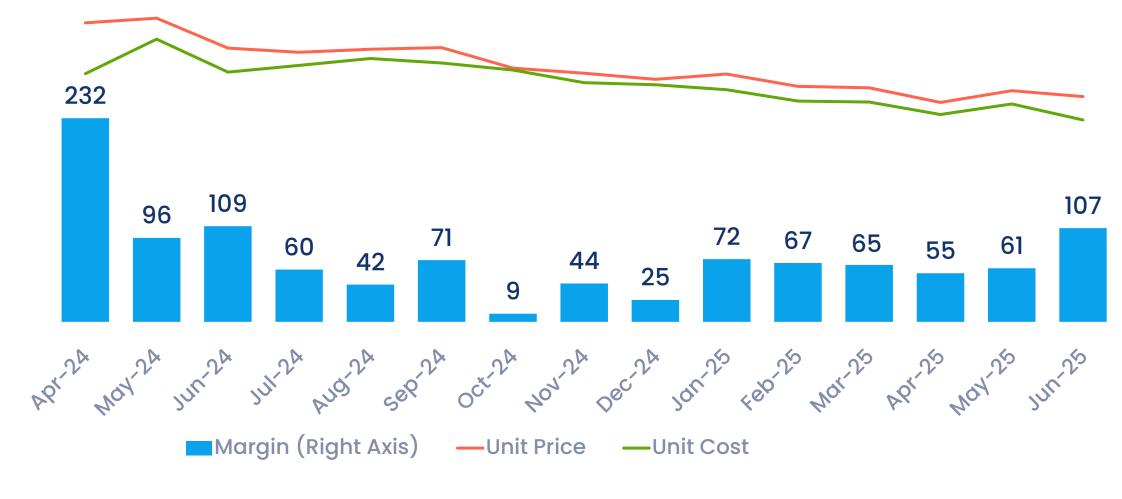




#### Feedstock vs. Product Prices of PETKIM



Petchem unit margins USD/ton

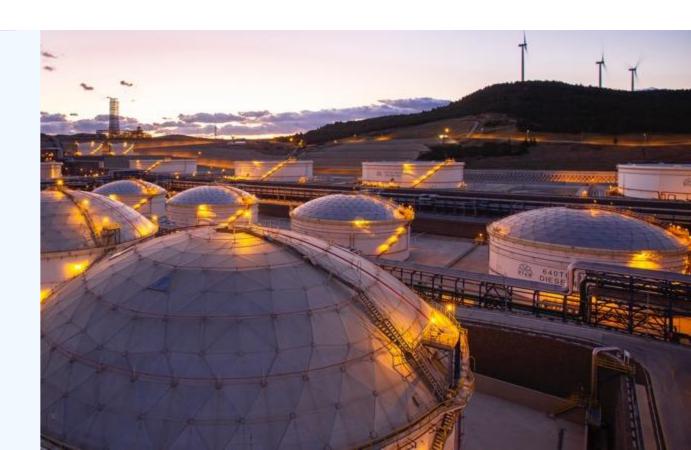


\* Excluding trade

Geopolitical developments led to lower raw material prices, which in turn supported margin expansion

Thermoplastics and naphtha spread

- Petkim maintained procurement of naphtha at advantageous price levels from both STAR Refinery and the market
- As of the end of the 2Q, a positive pricing trend has been observed in aromatics





## PETKIM 2Q25 Income Statement

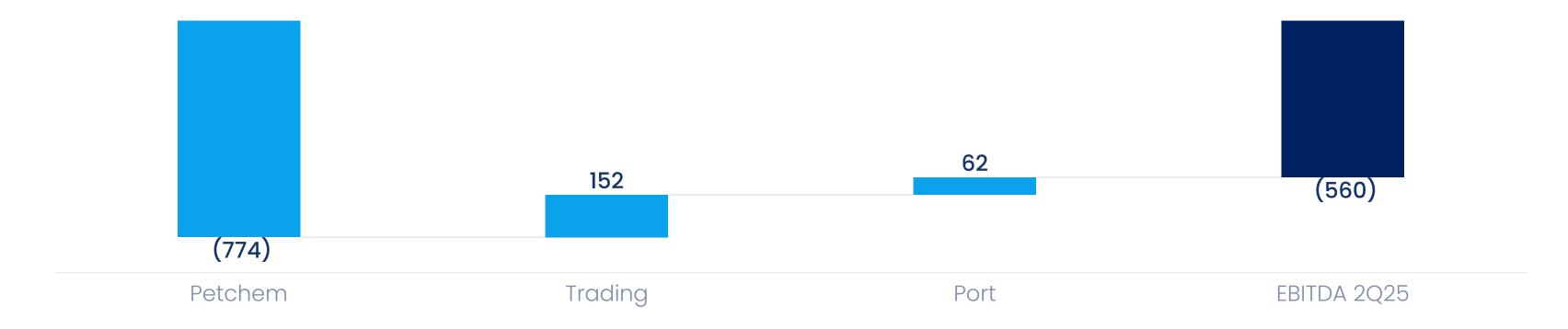


TRY mn	Q1′25*	Q2′25	QoQ Δ (%)
Sales	18,732	19,899	6%
Cost of sales	(19,780)	(20,342)	3%
Gross profit	(1,048)	(443)	(58%)
Gross profit %	(6%)	(2%)	_
Marketing and sales expenses	(363)	(385)	6%
General administrative expenses	(940)	(1,215)	29%
Operating profit	(2,350)	(2,042)	(13%)
Other income/ (expenses)	(505)	(256)	(49%)
Financial income	569	417	(27%)
Financial expenses	(3,448)	(3,082)	(11%)
Monetary gain / (loss)	3,528	3,814	8%
Profit before tax	(2,207)	(1,150)	(48%)
Income tax	_	_	_
Deferred tax	(549)	570	(204%)
Net profit / (loss)	(2,756)	(580)	(79%)
Net profit %	(15%)	(3%)	_
Other	67	63	(7%)
Depreciation	1,421	1,416	0%
EBITDA	(853)	(560)	(34%)
EBITDA %	(5%)	(3%)	_

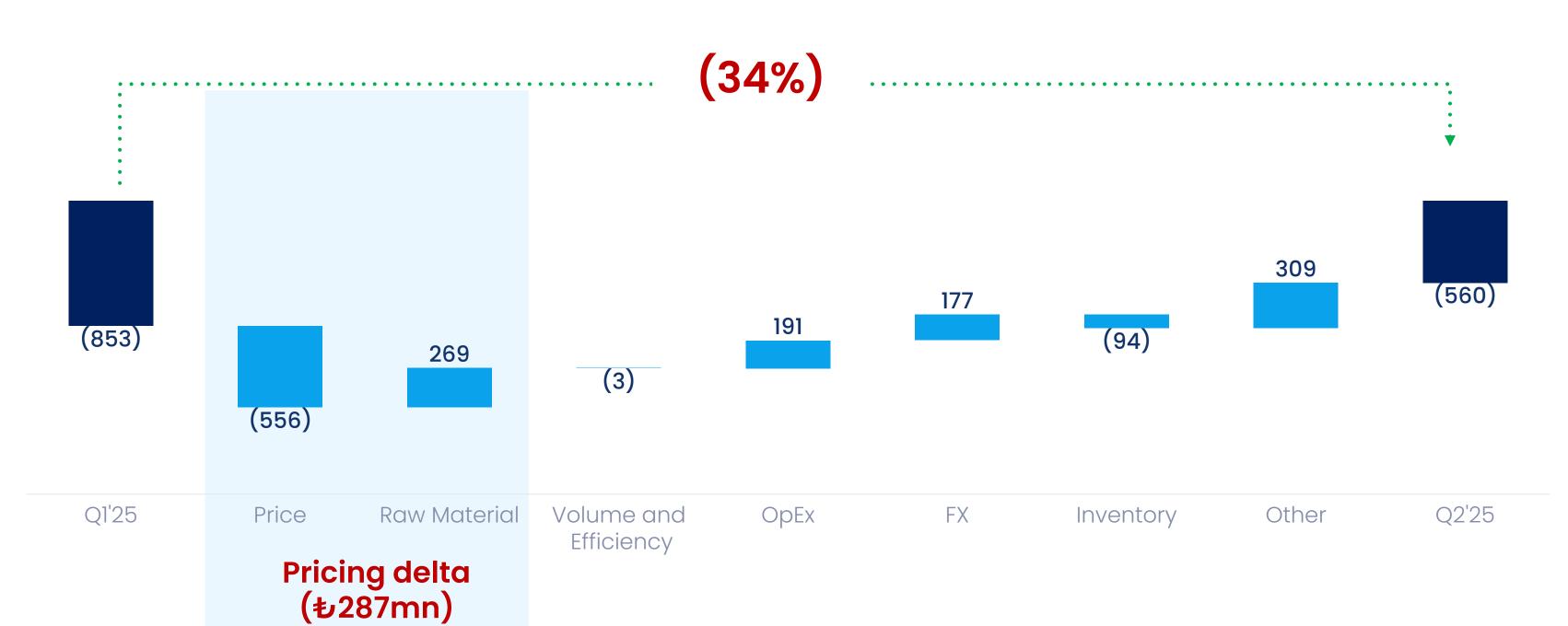


## EBITDA's negative mainly due to negative pricing delta and inventory

Q225 segments' results (TRY mn)



Quarterly change in EBITDA (TRY mn)





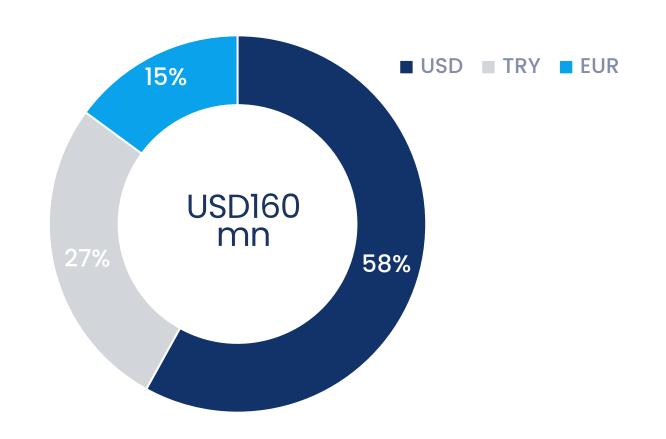
### PETKIM 6M25 Balance Sheet

As values of nonmonetary assets and liabilities are indexed to inflation, the largest impact was realized on inventories, fixed assets, right of use assets, share capital and retained earnings

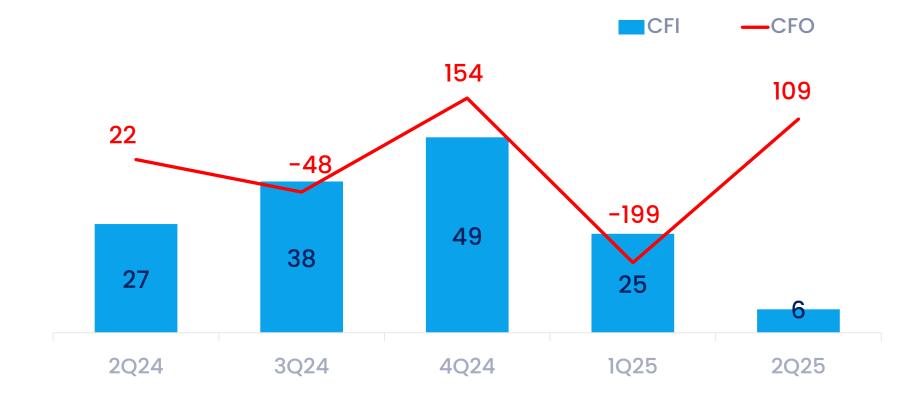
TRY mn	3M'25*	6M'25	QoQ Δ <b>(%)</b>
Cash and cash equivalents	3,852	6,341	65%
Trade receivable	10,316	11,650	13%
Inventory	9,659	9,666	0%
Other receivables	16	966	5778%
Other current assets	6,722	4,979	(26%)
Current assets	30,565	33,601	10%
Non current assets	111,390	107,344	(4%)
Total assets	141,955	140,945	(1%)
Short term borrowings	29,265	30,443	4%
Trade payables	14,875	20,343	37%
Other payables	2,865	2,707	(6%)
Current liabilities	47,004	53,493	14%
Long term borrowings	24,918	16,912	(32%)
Other non-current liabilities	6,627	5,795	(13%)
Shareholders' equity	63,406	64,745	2%
Total liabilities	141,955	140,945	(1%)

#### Liquidity Highlights

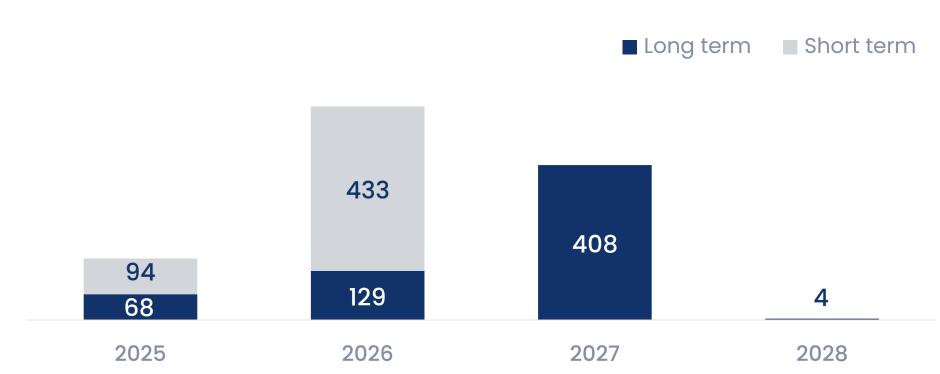




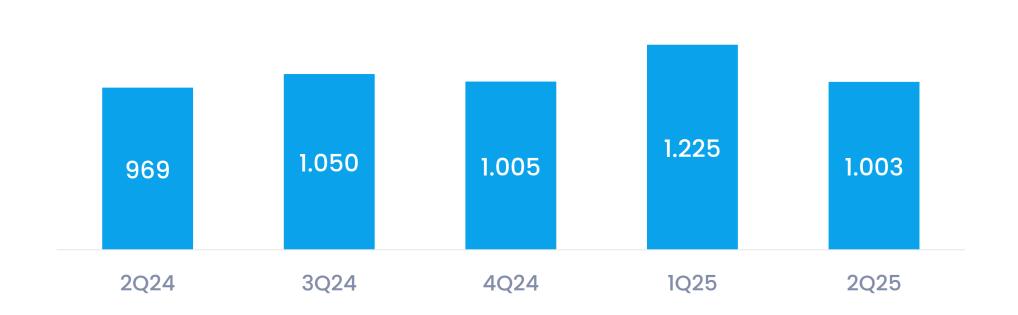
Cash flow from operations and investment activities (USD mn)







Net debt position (USD mn)





### STAR REFINERY



## Earnings Presentation 2Q25

#### **STAR Refinery**

13mn tons

**REFINING CAPACITY** 

~16%

TÜRKİYE MARKET SHARE

9.1
NELSON COMPLEXITY INDEX

1.96mn m<sup>3</sup>

STORAGE CAPACITY

\$6.7bn

TOTAL INVESTMENT VALUE

28-36 API

PROCESSING RANGE

~88%

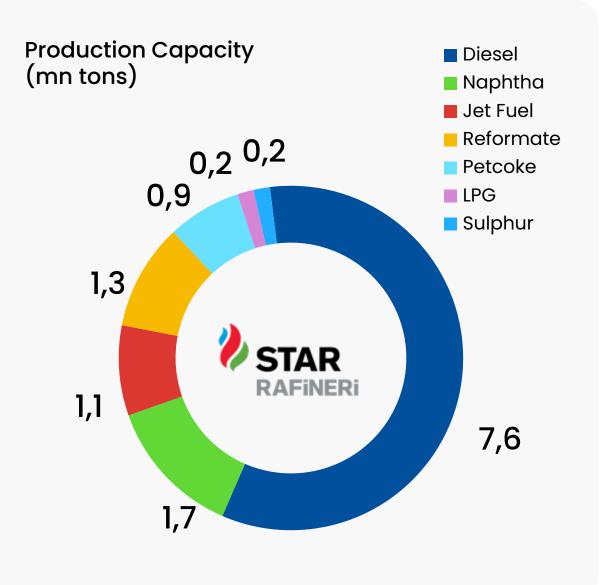
WHITE PRODUCT YIELD



## One of the most digitalized refinery in the world



- STAR Refinery is Türkiye's first privately constructed refinery
- The refinery began full operations in 2019
- The first company in Türkiye to hold a Strategic Investment Incentive Certificate
- State-of-the-art refinery with high white product yield
- Full integration with refinerypetrochemical value chain





## STAR Refinery Operating and Financial Highlights

Q2 2025 Figures

Capacity utilization

Crude processed (per year)

123%

13mn tons

Product sales

Domestic sales

3.3mn tons

**42**%

In Q2, STAR Refinery broke its own record by reaching its highest crude oil processing capacity. Capacity utilization in April was at 123%



Despite strong gross profit performance of STAR Refinery, the negative impact of foreign exchange rates on deferred tax assets led to a contraction at the net profit level

Rafineri Holding Results TRY (mn)	2Q25
Revenue	90.531
Gross Profit	5.803
Net income	(417)
Profit Attributable to Owner	57
Net Debt	84.867

17% of the consolidated revenue is derived from Petrol Ticaret, while 0,1% is contributed by Depolama

### SUSTAINABILITY & ESG



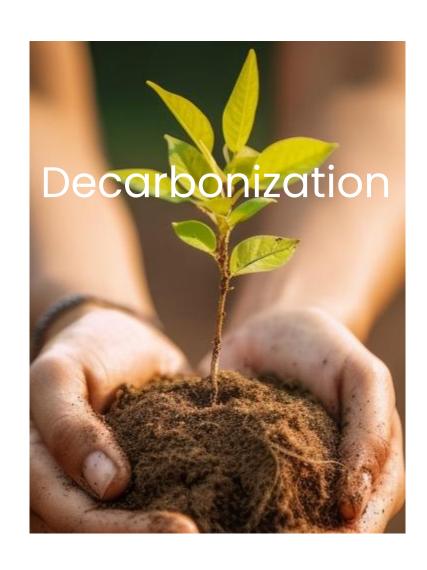






## Our Sustainability Strategy Will be Built on Two Pillars - Climate/CO2 Targets





Short-term<sup>2</sup> Mid-term Long-term

2021-2025

2025-2030

#### 2030 onwards

 Implement energy efficiency, electrification, resource management and flare management initiatives to decrease CO2 emission intensity in R&P BU

- Develop internal carbon pricing approach for future investments to effectively integrate decarbonization aspiration and mitigate risks caused by potential regulations
- Consider decarbonization initiatives under strategic investments

- Achieve long term decarbonization targets for decreased emissions:
- •40% reduction by 2035 for Scope 1 & 21
- Carbon neutral by 2050 for Scope 1 & 21
- Collaborate with alternative energy start-ups through CVC with know-how gained in short and mid-term

Improve capabilities and know-how for potential alternative energies (e.g., bio-naphtha, SAF, etc.)



Develop relations and potentially partnerships with recycling players to address projected business opportunity and capture sustainability impact

Invest in plastic recycling to be one of the leading companies in Türkiye recycling industry capacity





## Petkim's Sustainability Indices and ESG Agencies





**ESG Rating: BB** 

Petkim upgraded its rating from B to BB by one notch



**ESG Rating: 72/100** 

Petkim became the first company in the petrochemical industry to be included in the BIST Sustainability 25 Index in 2022

67/490 Out of Chemicals Companies



ESG Rating: 3.5/4

Petkim has been independently assessed according to the FTSE4Good criteria, and has satisfied the requirements to become a constituent of the FTSE4Good Index Series



**ESG Rating: 47/100** 

Petkim has been ranked first in Türkiye's chemical industry according to S&P Global ESG scores



ESG Rating: 25.1

116/582 Out of Chemicals Companies







Europe &
Emerging EMEA
Equity Award
Best IR Team and
Best Corporate in IR
in Basic Materials

Extel
2024





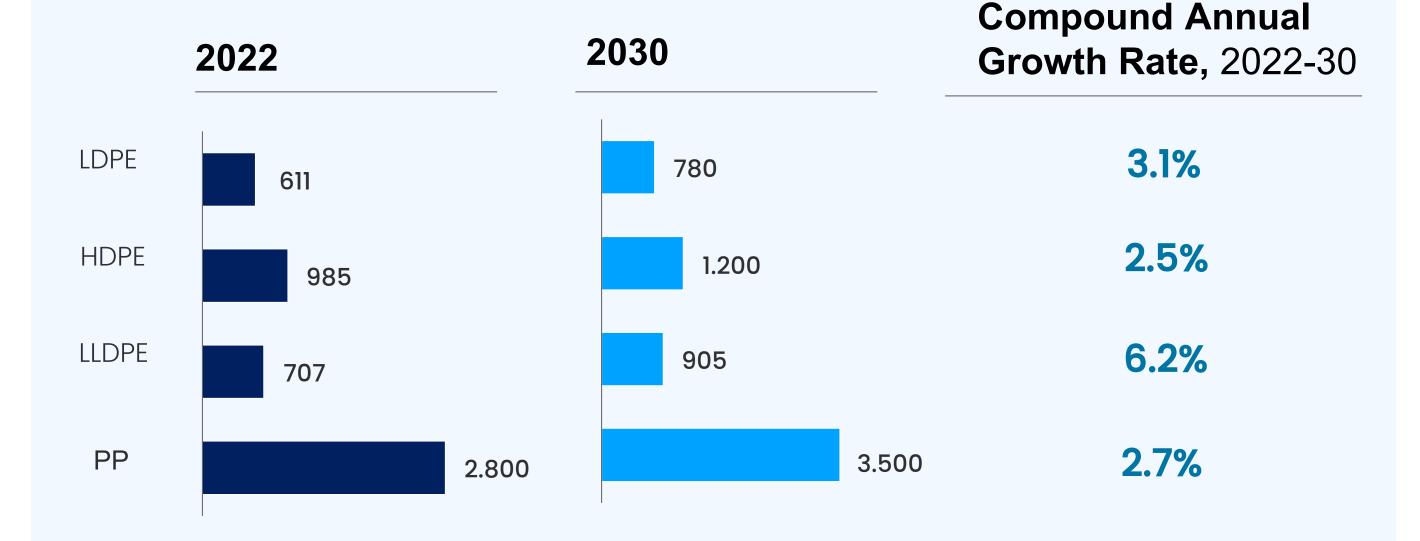




#### Petkim / SOCAR Türkiye plans to invest in Ethylene, PP and HDPE/LLDPE plants due to strong growth potential and high demand

According to the results of the Feasibility and Technical Feasibility Study conducted by KBR, Petkim aims to build a new Ethylene Plant (1.2 MTA), PP Plant (550 KTA) and HDPE/LLDPE Plant (827 KTA)

Domestic demand by main petrochemical products (Thousand tons/year)



#### Timeline



decision is expected to be evaluated in 2026



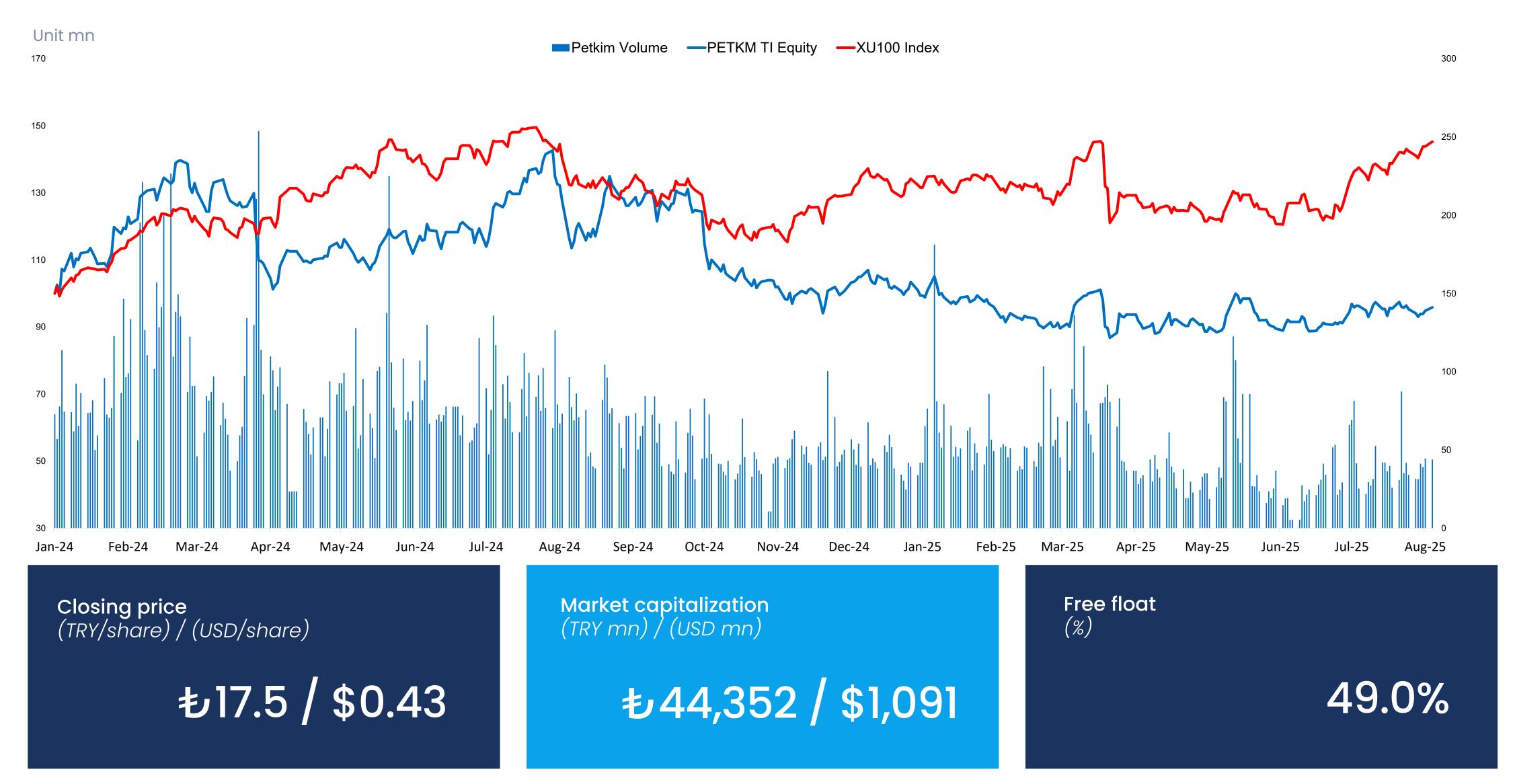
#### Petrochemical Complex Flow Chart

#### Petkim has fully integrated operations





#### **PETKIM Stock Performance**





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The Capital Markets Board, with its Bulletin dated 28.12.2023 and numbered 2023/81, announced to the public that issuers subject to financial reporting regulations and capital market institutions must prepare their annual financial statements ending on 31.12.2023 and thereafter in accordance with IAS29 inflation accounting.

As of March 31, 2024, in accordance with the adjustments required by IAS 29, financial statements prepared in a hyperinflationary currency must be presented in the purchasing power of the currency as of the balance sheet date, and amounts from previous periods must be similarly restated.

The indexing process used the coefficient derived from the Consumer Price Index (CPI) published by the Turkish Statistical Institute (TUIK). Figures from previous reporting periods have been restated using the general price index to ensure that comparative financial statements are presented in the measurement unit valid at the end of the current reporting period. Information for previous periods is also shown in the measurement unit valid at the end of the reporting period.

Additionally, some items in our financials are presented without inflation adjustment for informational purposes, to provide our investors with a consistent and comprehensive overview of previous periods. These unaudited figures are clearly marked where applicable. All other financial figures are reported in accordance with IAS 29.

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